

COACH TRAINING VIDEOS & REFERENCE MATERIALS (ALSO AVAILABLE ONLINE IN THE COACH TRAINING ACADEMY)

BEACHBODY CHALLENGE	LINKS
Beachbody Challenge Group Training – Lesson One	Click to watch via YouTube®
Beachbody Challenge Group Training – Lesson Two	Click to watch via YouTube
Beachbody Challenge Group Training – Lesson Three	Click to watch via YouTube

COMPENSATION	LINKS
Benefits of Success Club	Click to watch via YouTube®
How to Earn Money Now	Click to watch via YouTube®
How to Earn Team Cycle Bonuses	Click to watch via YouTube®
How to Earn Through Rank Advancement	Click to watch via YouTube®
How to Earn Through Star Diamond Rank Advancement	Click to watch via YouTube®
Introduction to Success Club 2013	Click to watch via YouTube®

“HOW TO’S”	LINKS
Customer to Coach Guide	Click to view Complete PDF Click to watch via YouTube
Derm Exclusive® Overview	Click to view PDF
Expanding Your Market	Click to view PDF
Getting the Most Out of the Challenge Yourself Product Catalog	Click to View PDF
How to Build Relationships	Click to View PDF Click to watch via YouTube®
How to Create Videos	Click to view Part 1 PDF Click to view Part 2 PDF
How to Hold a Beachbody® Shake & Share Event	Click to view PDF
How to Hold a Coach Opportunity Meeting	Click to view PDF
How to Hold a Fit Club Workout	Click to view PDF
How to Overcome Objections	Click to View PDF Click to watch via YouTube®
How to Sign Up Coaches and Set Your Preferred Placement	Click to view PDF
Leader Communication System	Click to view PDF
Social Media: 8 Social Media Do's and Don'ts	Click to view PDF
Success From Home	Click to view PDF Click to watch via YouTube®
What Does Invite. Invite. Invite Mean?	Click to watch via YouTube

ONLINE	LINKS
Coach Online Office	Click to watch via YouTube®
Certificate of Completion	Click to view PDF
TeamBeachbody.com	Click to watch via YouTube®
Your Profile & Websites	Click to watch via YouTube®

SHAKEOLOGY	LINKS
How to Share Shakeology	Click to View PDF
How to Use “Shakeology Ingredients: Tony Horton 'Checks Out' Shakeology” Video	Click to view PDF Click to watch via YouTube
How to Use Shakeology Samples in Your Business	Click to watch via YouTube
Summit 2013: How to Share Shakeology	Click to watch via YouTube
What to Say When Someone Asks, “What is Shakeology?”	Click to watch via YouTube

TOOLS	LINKS
3 Vital Behaviors	Click to view PDF
5-Step Invitation Process	Click to View PDF Click to watch via YouTube®
7-Day Quick Start	Click to view PDF Click to view the Sponsor's Guide PDF Click to watch via YouTube®
Business Activity Tracker	Click to view PDF Click to view Excel Click to view Word Click to watch via YouTube
Contact List	Click to view PDF Click to view Excel Click to view Word Click to watch via YouTube
Leader Road Map	Click to view PDF Click to view Excel Click to view Word Click to watch via YouTube <u>Carey Martin Testimonial</u> Click to watch via YouTube
Memory Jogger	Click to view PDF